



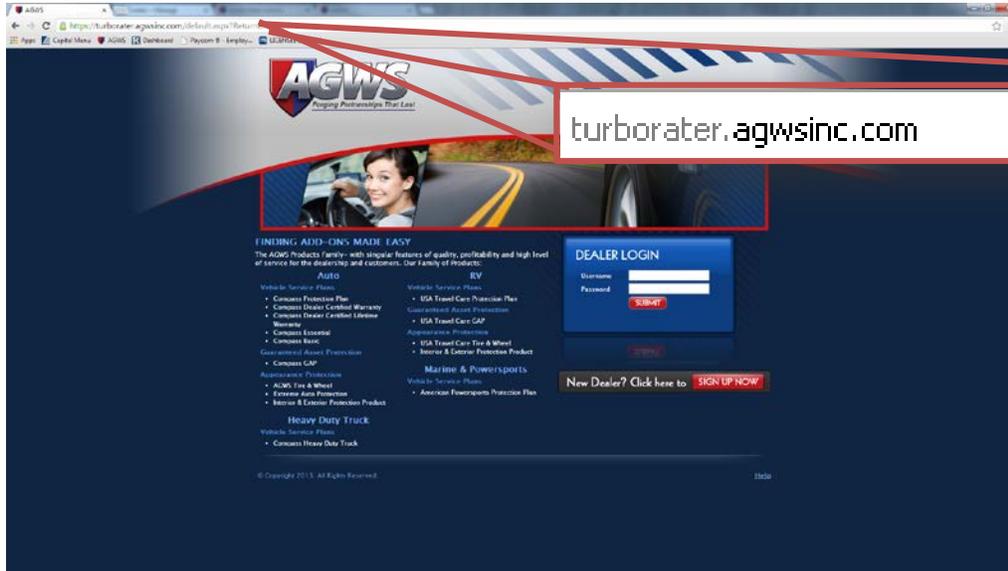
Turbo Rater User Guide

Accessing the AGWS Turbo Rater

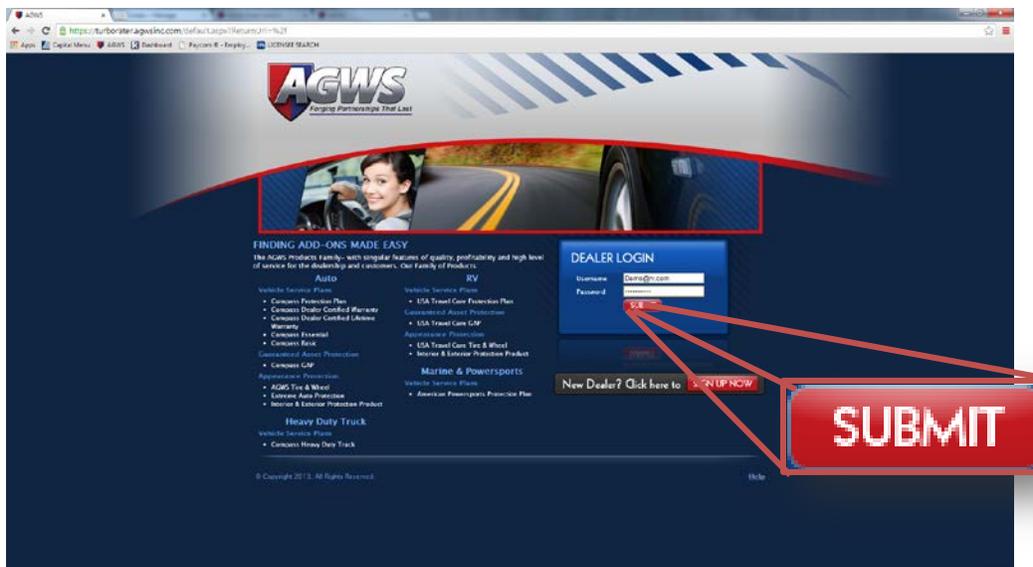
Open your preferred web browser, and navigate to:

<http://turborater.agwsinc.com>

(Recommended browsers are Firefox or Chrome)



1 Enter the Username and Password that you were provided then click submit.



New Quote Screen (Default Start Screen)

Dealer Selector

If you are associated with more than one location you can choose the appropriate location from the drop down under your name at the top of the page.

Tabs

New Quote – The first step in creating a new contract.

Search:

Quote – Used to locate previously started and saved quotes

Contract – Used to locate previously completed contracts

Settings:

Configurations - Used to change name, password, markups and settings

Packages – If enabled this allows you to edit Printable Packages

Remittance – Used to create remittances to submit payment.

LOGOUT – Used to exit the System

Body

Steps – These are the steps in quoting and contracting.

Vehicle Type – Drop down that allows for the selection of the type of vehicle you're going to quote (Auto, RV, etc.)

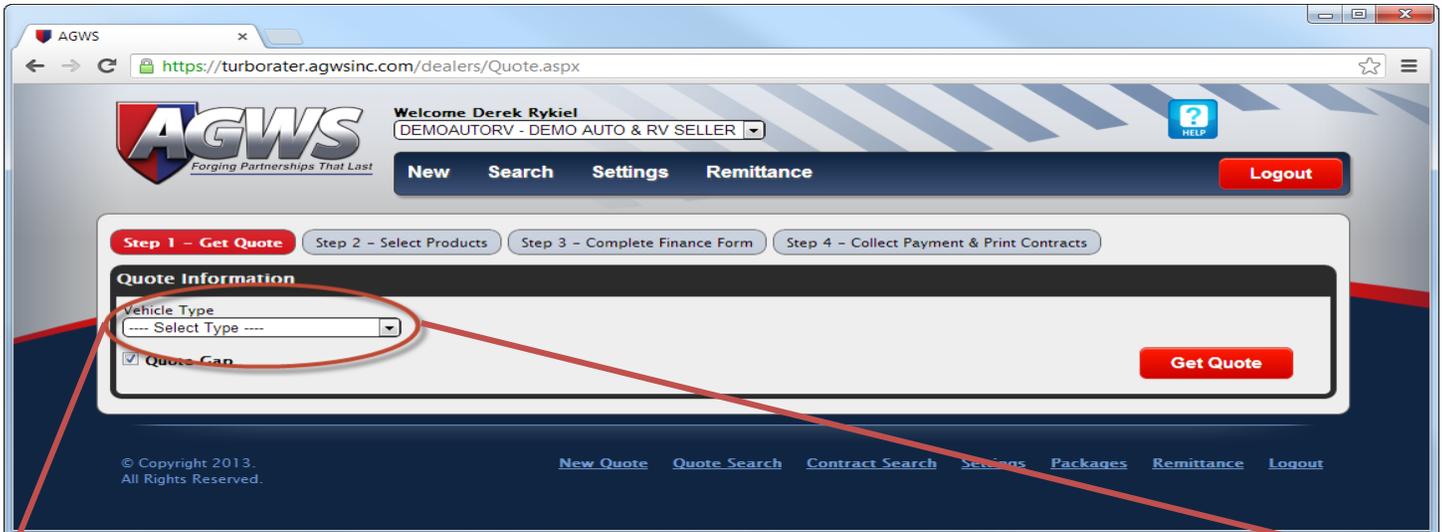
Additional Options – Based on setup additional options will appear here (i.e. GAP, Wrap, etc.)

Get Quote –Used to Get Quote once all prerequisite information has been filled in.

The screenshot shows a web browser window with the URL <https://turborater.agwsinc.com/dealers/Quote.aspx>. The page features the AGWS logo with the tagline "Forging Partnerships That Last". A navigation bar contains links for "New", "Search", "Settings", "Remittance", and "Logout". A "Welcome Demo rv DEMORV - DEMO RV Seller" message is displayed. Below the navigation bar, a progress indicator shows four steps: "Step 1 - Get Quote" (highlighted), "Step 2 - Select Products", "Step 3 - Complete Finance Form", and "Step 4 - Collect Payment & Print Contracts". The main content area is titled "Quote Information" and includes a "Vehicle Type" dropdown menu (set to "---- Select Type ----"), a checked "Quote Gap" checkbox, and a "Get Quote" button. A footer contains copyright information and a list of links: "Warranty Registration", "New Quote", "Quote Search", "Contract Search", "Settings", "Packages", "Remittance", and "Logout". Red callout boxes from the text above point to the Dealer Selector (user name), the navigation tabs, the progress steps, the Vehicle Type dropdown, and the Get Quote button.

Quoting and Contracting

Select the Vehicle type from the drop down. Only the vehicle type(s) that you sell will be available for selection.



RV

Vehicle Type	Year	Purchase Price	Length	
RV - Trailer			-- Select Length --	
Vehicle Type	Year	Purchase Price	Length	
RV - Camper			-- Select Length --	
Vehicle Type	Year	Mileage	Purchase Price	Class
RV - Motor Home				-- Select Class --

AUTO & HEAVY DUTY TRUCK

VIN Number	Mileage

POWERSPORTS

Vehicle Type	Year	Engine Size/CC's	
PS - Sport Boat			
Vehicle Type	Year	Make	Engine Size/CC's
PS - Personal Watercraft / Jet Ski		--Select--	
Vehicle Type	VIN Number	Mileage	Engine Size/CC's
PS - Motorcycle			

Quoting and Contracting (Continued)

The screenshot shows the AGWS website interface. At the top, there is a navigation bar with 'New', 'Search', 'Settings', and 'Remittance' links, and a 'Logout' button. Below this is a progress indicator with four steps: 'Step 1 - Get Quote' (highlighted in red), 'Step 2 - Select Products', 'Step 3 - Complete Finance Form', and 'Step 4 - Collect Payment & Print Contracts'. The main form is titled 'Quote Information' and contains the following fields:

Vehicle Type	Year	Purchase Price	Length
RV - Trailer	2013	25000	21' - 30'

Below the table, there is a 'Quote Gap' checkbox which is checked. Underneath, there are two more fields:

Finance Amount *	Finance Term *
25000	60

A red 'Get Quote' button is located to the right of the form. A red asterisk note indicates '* Required For Gap'.

Motorhomes: Input the year, mileage, purchase price, and class of the vehicle.

Trailers and Campers: Input the year, purchase price and length of the vehicle.

Auto: Input the VIN and mileage.

Heavy Duty Trucking: Input the VIN and mileage.

Motorcycle: Input the VIN, mileage, and Engine size.

Jet Boat: Input year and engine Size.

Sport Boat: Input year and CCs.

Snow Mobile: Input year and CCs.

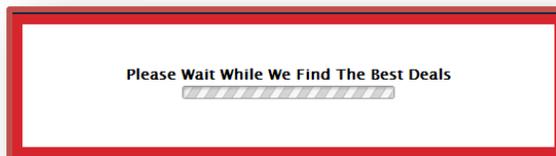
Scooter, Moped, and ATV: Input year, mileage, and CCs.

Personal Watercraft / Jet Ski: Input year, make, and engine size.

RV GAP: Click on the "Quote Gap" checkbox and input Finance Amount and Finance Term.

Auto GAP: Click on the "Quote Gap" checkbox and input Finance Term, APR, and MSRP.

Once you have clicked **Get Quote** the system will display the "Please Wait While We Find The Best Deals" status bar.



Quoting and Contracting (Continued)

If you are authorized to sell multiple products, you will be presented with a selection option of “All” and “VSC” or “AP” or others as required. The system will return the Best Plan(s) available.

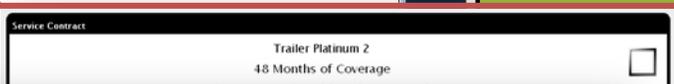
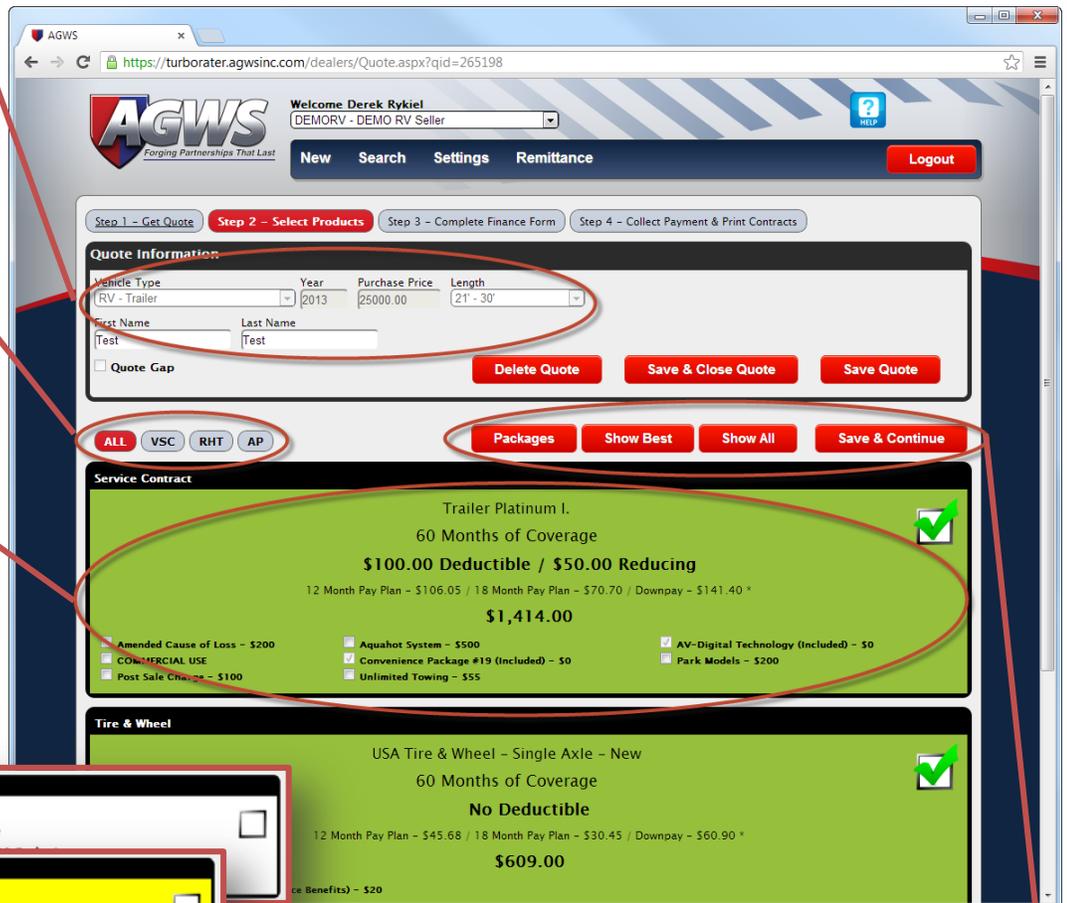
Clicking the **Show All** button on the right will expand this list to show all of the available products.

Additional Quote Information

If you are setup for multiple products you can choose to show “ALL” or individual products (VSC or AP). The products below will change accordingly.

Best Deal products will be displayed. You can select or unselect these products based on need and customer requirements. Select any additional options as required.

De-selecting one of the Best products will produce one of the following views



If you would like to continue the contracting phase, you can click the “Save & Continue” button to move forward with contracting. Otherwise you can click the “Save Quote” or the “Save & Close Quote” button to save the quote for future processing.

Packages
This will take you to the Printable Packages

Show Best
This will take you to or back to the Show Best if you are in the Show All screen

Show All
This will take you to or back to the Show All screen if you are in the Show Best screen

Save & Continue
This will take you to the next step in quoting and contracting

Quoting and Contracting (Continued)

When clicking the **Show All** button you will be presented with the following screen. You are able to select, deselect or modify products that are listed. Clicking the **X** button will remove the currently selected product. Selecting any different radio button in the same product group will result in a new product being selected. You can also select the additional option from this screen as needed.

Once completed, click the **Save & Continue** button to proceed.

If you click the **Packages** button you will be taken to the Packages screen

If you Click the **Show Best** button you will be returned to the previous screen

Clicking the **Save & Continue** button will take you to the next step in contracting

The screenshot shows a web browser window with the URL <https://turborater.agwsinc.com/dealers/Quote.aspx?cid=266278>. The interface displays a table of trailer options with columns for Months/Mileage, Amount, Deductible, 12 Month Plan, 18 Month Plan, and Down. The table is divided into sections for 'Trailer Platinum I.' and 'Trailer Platinum II.'. A red circle highlights the 'Packages', 'Show Best', 'Show All', and 'Save & Continue' buttons at the top of the table. A red 'X' button is also visible next to the selected row in the 'Trailer Platinum I.' section.

Months/Mileage	Amount	Deductible	12 Month Plan *	18 Month Plan *	Down *
48	\$1,475.00	\$0.00	\$110.63 /month	\$73.75 /month	\$147.50 Down
48	\$1,450.00	\$50.00 / \$50.00 Reducing	\$108.75 /month	\$72.50 /month	\$145.00 Down
48	\$1,400.00	\$100.00 / \$50.00 Reducing	\$105.00 /month	\$70.00 /month	\$140.00 Down
60	\$1,489.00	\$0.00	\$111.68 /month	\$74.45 /month	\$148.90 Down
60	\$1,464.00	\$50.00 / \$0.00 Reducing	\$109.80 /month	\$73.20 /month	\$146.40 Down
60	\$1,414.00	\$100.00 / \$50.00 Reducing	\$106.05 /month	\$70.70 /month	\$141.40 Down
72	\$1,528.00	\$0.00	\$114.60 /month	\$76.40 /month	\$152.80 Down
72	\$1,503.00	\$50.00 / \$0.00 Reducing	\$112.73 /month	\$75.15 /month	\$150.30 Down
72	\$1,453.00	\$100.00 / \$50.00 Reducing	\$108.98 /month	\$72.65 /month	\$145.30 Down
84	\$1,543.00	\$0.00	\$115.73 /month	\$77.15 /month	\$154.30 Down
84	\$1,518.00	\$50.00 / \$0.00 Reducing	\$113.85 /month	\$75.90 /month	\$151.80 Down
84	\$1,468.00	\$100.00 / \$50.00 Reducing	\$110.10 /month	\$73.40 /month	\$146.80 Down

Quoting and Contracting (Continued)

After clicking **Save & Continue** you will be presented with the following screen. Depending on the Products and options that were selected in the previous page, this page may display additional or slightly different information.

The screenshot shows the 'Step 3 - Complete Finance Form' screen. At the top, there's a navigation bar with 'New', 'Search', 'Settings', 'Remittance', and 'Logout'. Below that, a progress bar shows four steps: 'Step 1 - Get Quote', 'Step 2 - Select Products', 'Step 3 - Complete Finance Form' (active), and 'Step 4 - Collect Payment & Print Contracts'. The main content area is divided into several sections:

- Selected Services:** A table with columns for Product Name, Product Description, Mileage, Amount, Deductible, and Payment Type. It lists items like 'USA Tire & Wheel - Single Axle - New' and 'Trailer Platinum I.' with their respective amounts and deductibles.
- Deal Number:** A text input field with a 'Get Deal' button.
- Customer Details:** Fields for First Name, Last Name, Phone Number, Email Address, Address, Address 2, City, State, and Zip Code.
- Co-Payer Details:** Fields for Name, Phone Number, Address, Address 2, City, State, and Zip Code.
- Additional Details:** Fields for Chassis VIN, Vehicle Make, Model, Tire Make, Tire Model, Front Tire Size, and Rear Tire Size.
- Buttons:** 'Preview & Save' and 'Create & Print Contracts' buttons are highlighted at the bottom.

Here you can adjust the retail amount. You have the ability to do a negative or positive adjustment

Enter the Price Adjustment in the box below. You can enter a positive number to markup the quote or a negative number to discount the quote.

Cost of Services: \$609.00

Price Adjustment Amount:

Submit Adjustment

If you are set up with a payment provider, select from the dropdown here.

Fill in all fields required.

The preview and save button allows you to preview the contract as a draft and save all the information entered. You can retrieve the saved information in "Search - Quotes"

If you are setup with DMS Integration you can enter the deal number here. This will load all the customer information from your Integration system.

Enter the number of Dec pages you would like the system to load on the pdf file of the contract. These are the top page of the contract that the customer has to sign.

Example: If you chose '3' the system will load three Dec pages and just one copy of Terms and Conditions for the customer.

Once you have verified all the information and prices are correct. Click here to submit the contract. This will bring you to the Acknowledge and Accept page. The following image should populate after clicking this button.

Please wait while the contracts are created...

Quoting and Contracting (Continued)

The Acknowledge & Accept page is confirming that you wish the contract be loaded electronically into our system.

This is the total retail amount.

Clicking this will load the contract in our system and display the PDF file.

This button will print the contract.

This is the final step in the Quoting and Contracting stage. Here is where you would print out the contract and have the customer sign.

Clicking here will bounce you back to the new quote screen.

The PDF File of the contract is loaded here.

This is alternative way to print out the contract.

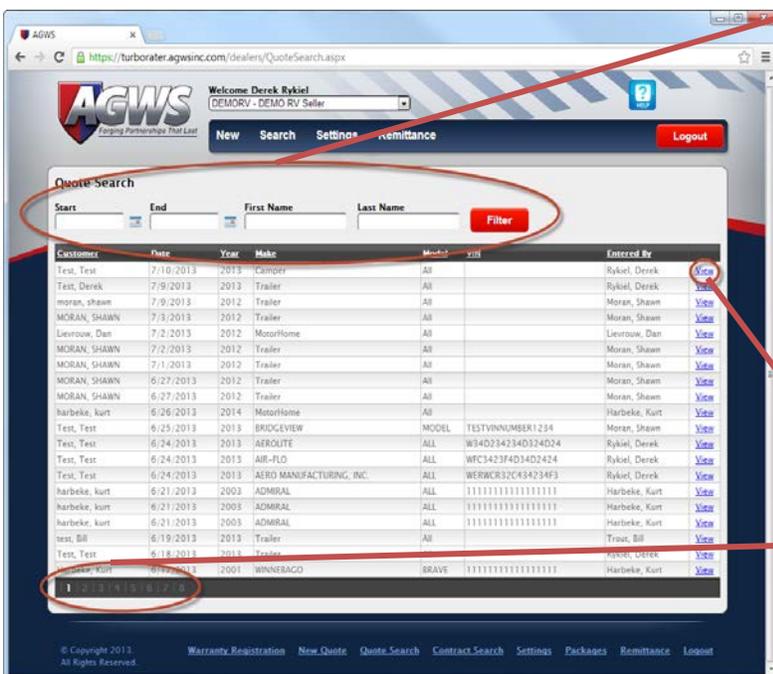
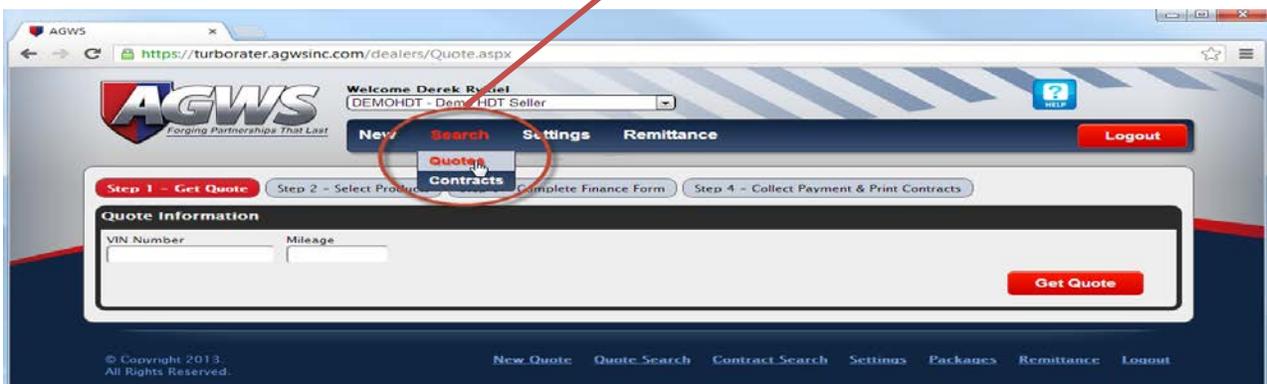
Quote Search:

When clicking the following buttons...



The information inputted by the user is stored into the system.

You can pull up a saved quote by hovering your mouse cursor over the Search Tab as seen below.



To search for a saved quote you have four options to filter through.

- Start Date
- End Date
- First Name
- Last Name

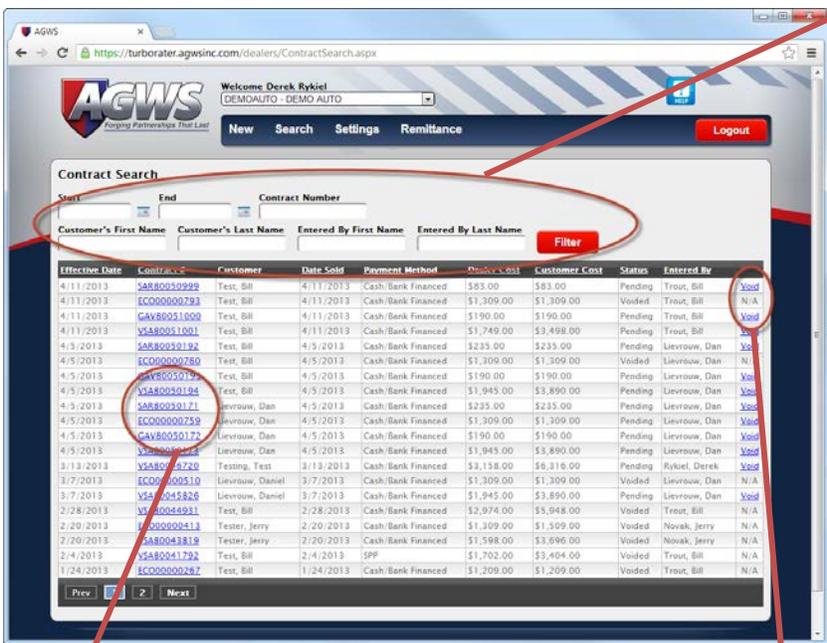
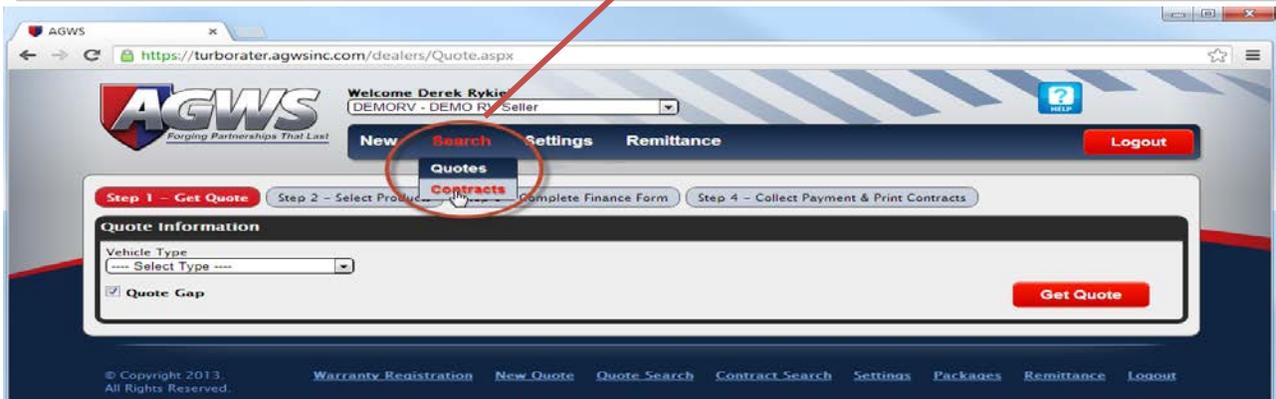
Click here to view the selected saved quote.

If there are a large amount of saved quotes, you can flip through the additional pages here.

Contract Search:

After a contract has been submitted into the system, you have the ability to view the submitted contracts.

You can pull up a submitted contract by hovering your mouse cursor over the Search Tab as seen below.



To search for a submitted contract you have seven options to filter through.

- Start Date
- End Date
- Contract number
- Customer First
- Customer Last
- Entered First
- Entered Last

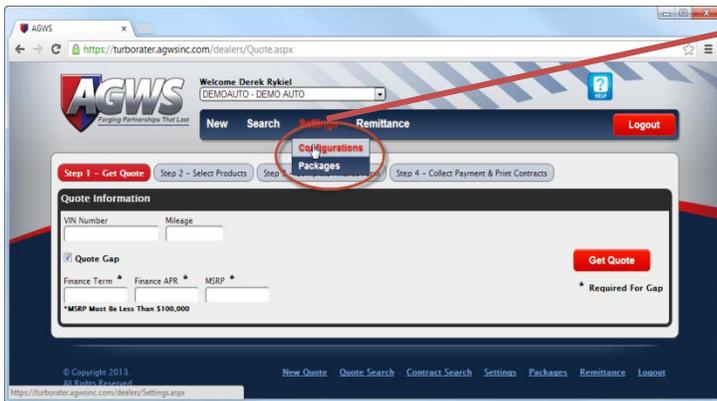
Clicking here will display contract information and the ability to click a copy of the contract.



This is where you can **Void** the contract. (If you have the permissions to do so.) The ability to void is based off whether the contract is in pending status or pending billed status. Once a contract has been remitted you no longer have the ability to void and the status of the contract will turn to pending billed.

Voidable Pending Not Voidable Pending Billed

Settings (Configurations):



To access the Settings Configuration page hover the mouse over settings and click configurations.

Here you have the ability to add a Dollar amount...

Add \$

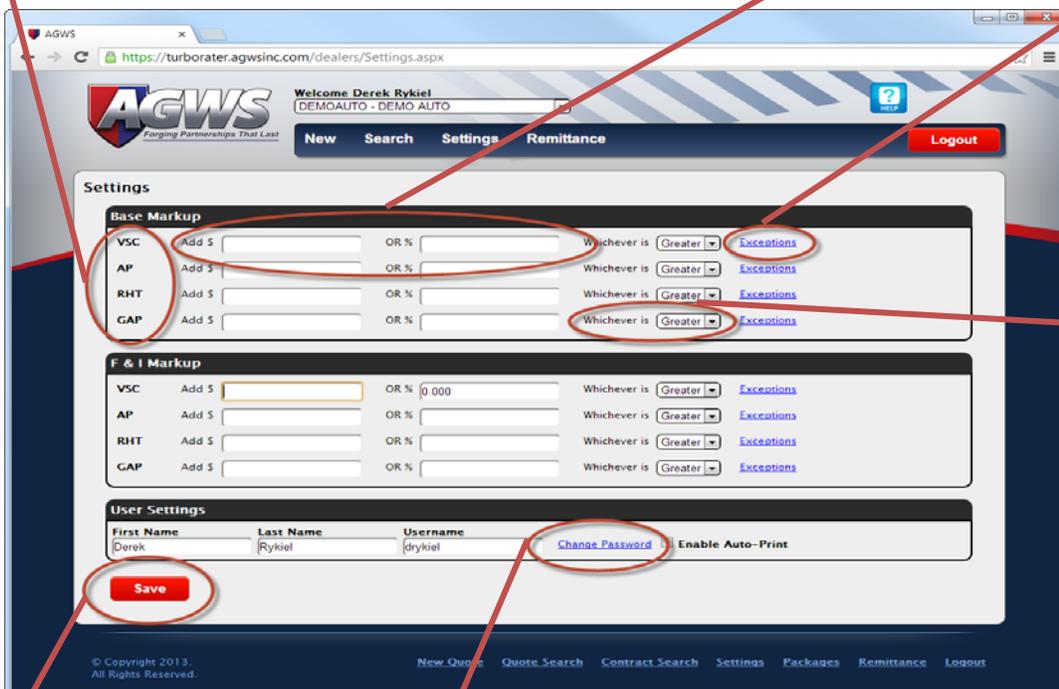
Or a percentage...

OR %

This will be applied to every quote generated in the system

The different Products are listed here...

- VSC:** Vehicle Service Contract
- AP:** Appearance Protection
- RHT:** Tire and Wheel
- KEY:** Key Replacement
- GAP:** Guaranteed Asset Protection



Exceptions can be made by plan code. The AGWS Support Team can help you with this function.

If both Percentage and Dollar Amount are entered, select whether you wish to have the greater or lesser amount displayed in the Show Best page.

Once all the changes and information you wish to be loaded into the system, press the **Save** button.

If you would like to change your password for your User, you have the ability to do so here. Click on [Change Password](#)

- This pop up will display

Current Password

New Password

Confirm New Password

Change Password

Packages (Settings):

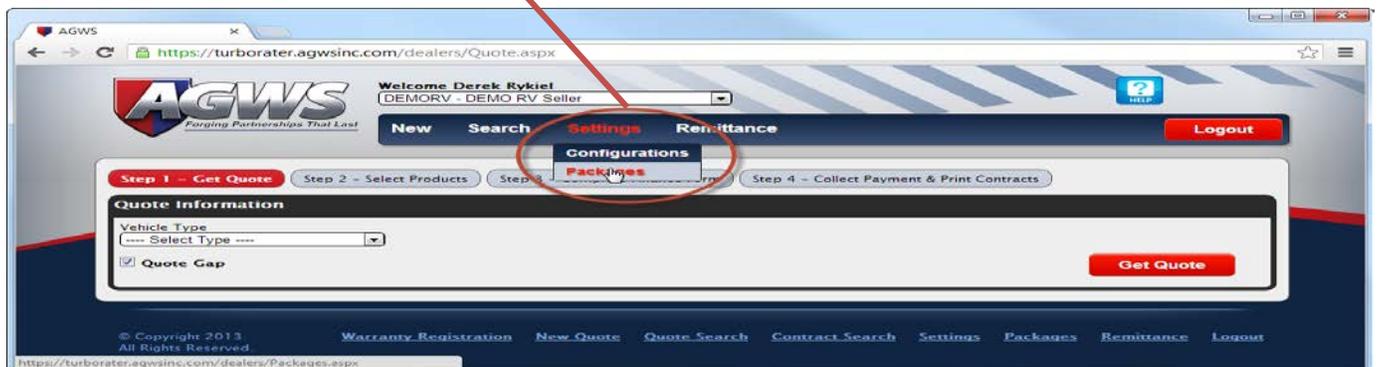
Packages are the Turbo Rater's Menu system. This feature provides the ability to display multiple AGWS products to print out and hand to the customer. See example below.

Complete Protection	Partial Protection	Essential Protection	Test 4th
Appearance Protection Thru 7/10/2018 60 Months MicrobeRepel 21'-30' Towable \$1,068.00	Appearance Protection Thru 7/10/2018 60 Months MicrobeRepel 21'-30' Towable \$1,068.00	Appearance Protection Thru 7/10/2018 60 Months MicrobeRepel 21'-30' Towable \$1,068.00	Vehicle Service Contract Thru 7/10/2018 60 Months Trailer Platinum I. \$1,414.00
Guaranteed Asset Protection Thru 7/10/2018 60 Months USA GAP - Up to \$75,000 \$773.00	Tire & Wheel Thru 7/10/2018 60 Months USA Tire & Wheel - Single Axle - New \$609.00	USA Travel Care Thru 7/10/2018 60 Months Trailer Platinum I. \$1,414.00	
Tire & Wheel Thru 7/10/2018 60 Months USA Tire & Wheel - Single Axle - New \$609.00	USA Travel Care Thru 7/10/2018 60 Months Trailer Platinum I. \$1,414.00		
USA Travel Care Thru 7/10/2018 This Protects mechanical components 60 Months Trailer Platinum I. \$1,414.00			
I choose this option.	I choose this option.	I choose this option.	I choose this option.
Total Cost: \$3,866.00	Total Cost: \$3,091.00	Total Cost: \$2,482.00	Total Cost: \$1,414.00

All payments are estimates. The purchase or enrollment into any of these products is not required to obtain financing. All payments require lender approval. I understand the benefits of the protection options offered to me and I choose not to participate (Signature) _____

To modify or add features of the Packages system, such as the columns, descriptions, and sort order you can edit these in the settings tab.

You can pull up the Edible Packages page by hovering your mouse cursor over the Settings Tab as seen below.



Packages (Settings Continued):

This is the Edible Packages page. Modifying items here will reflect how the Menu looks in the Quoting Stage.

The screenshot shows the 'Packages' management interface. At the top, there's a navigation bar with 'New', 'Search', 'Settings', 'Remittance', and 'Logout'. Below this, a 'Packages' section includes a dropdown for 'Available Packages' (set to 'Nicks Menu') and a 'Package Name' field (set to 'Nicks Menu') with an 'Enabled' checkbox. A grid of four package cards is displayed, each with a 'Remove Column' button at the top. Each card has a 'Select Header Color' button, a 'Vehicle Service Contract' checkbox with a 'Sort Index' field, a 'Custom Product Name' field, and a 'Product Description' field. At the bottom of the grid is a 'Save Package' button.

Select which Package you wish to edit.

Edit the name of your package here.

Clicking on this checkbox will determine whether the product will display in the Menu.

Here you have the ability to customize the product's name. There is a maximum of 50 characters for this text plane.

You have the ability to enter in a custom product description here. There is a maximum of 100 characters for this description.

To create a new Available package click on the...
Create New Package button.

To delete an Available Package click on the...
Delete Package button.

To save an Available Package click on the...
Save Package button.

To sort where the products are displayed, place a corresponding number here.
For example, if we label the Vehicle Service Contract as '2' and GAP as '1' then the GAP will display above VSC.

Customize header color here.

Click here to save modified Package.

Packages (Quoting):

To display the Packages menu for the customer, select the desired products from either the Show Best or the Show all screen.

Once the products you wish to display on the Packages Menu click the **Packages** button.

Step 1 - Get Quote Step 2 - Select Products Step 3 - Complete Finance Form Step 4 - Collect Payment & Print Contracts

Quote Information

Vehicle Type: RV - Trailer Year: 2013 Purchase Price: 25000.00 Length: 21' - 30'

First Name: _____ Last Name: _____

Quote Gap

Finance Amount: 25000.00 Finance Term: 60

Buttons: Delete Quote Save & Close Quote Save Quote

Buttons: ALL GAP VSC RHT AP **Packages** Show Best Show All Save & Continue

Guaranteed Asset Protection

USA GAP - Up to \$75,000
60 Months of Coverage
No Deductible

12 Month Pay Plan - \$58.13 / 18 Month Pay Plan - \$38.75 / Downpay - \$77.50 *

\$775.00

New Coverage Used Coverage

Select from the dropdown which available package you would like to display.

Preview the plans and prices are what you wish to display on the menu then click on **Printable Packages Sheet**

Packages

Nicks Menu **Printable Packages Sheet**

Complete Protection	Partial Protection	Essential Protection	Test 4th
<p>Appearance Protection</p> <p>\$1,068.00 60 Months MicrobeRepel 21'-30' Towable PC000</p> <p>Guaranteed Asset Protection</p> <p>\$775.00 60 Months USA GAP - Up to \$75,000 PC000</p> <p>Tire & Wheel</p> <p>\$609.00 60 Months USA Tire & Wheel - Single Axle - New PC000</p> <p>USA Travel Care</p> <p>This Protects mechanical components \$1,414.00 60 Months Trailer Platinum I. PC000</p> <p>Cost: \$3,866.00</p>	<p>Appearance Protection</p> <p>\$1,068.00 60 Months MicrobeRepel 21'-30' Towable PC000</p> <p>Tire & Wheel</p> <p>\$609.00 60 Months USA Tire & Wheel - Single Axle - New PC000</p> <p>USA Travel Care</p> <p>\$1,414.00 60 Months Trailer Platinum I. PC000</p> <p>Cost: \$3,091.00</p>	<p>Appearance Protection</p> <p>\$1,068.00 60 Months MicrobeRepel 21'-30' Towable PC000</p> <p>USA Travel Care</p> <p>\$1,414.00 60 Months Trailer Platinum I. PC000</p> <p>Cost: \$2,482.00</p>	<p>Vehicle Service Contract</p> <p>\$1,414.00 60 Months Trailer Platinum I. PC000</p> <p>Cost: \$1,414.00</p>

If this will be a cash payment, the Printable Packages Sheet setup will be displayed as follows...

Enter the customer's first and last name. This will display on the menu and will transfer to the quote screen.

Owner's First Name Owner's Last Name

Is Cash Payment

Product Name	Price	Adjusted Total Price
USA Tire & Wheel - Single Axle - New	609.00	609.00
MicrobeRepel 21'-30' Towable	1068.00	1068.00
USA GAP - Up to \$75,000	775.00	775.00
Trailer Platinum I.	1414.00	1414.00

Hide Product Price(s) From Printable Package Sheet

Select Printable Package Background Color

Green No Background

Continue

Click on this checkbox if the customer will purchase with cash payment.

If you would like to hide the price(s) from the menu, click the checkbox.

Click **Continue** to display the finished menu.

If the customer is not going to be using cash payment you will need to enter the additional finance information.

Is Cash Payment

Base Financed Amount APR - Ex: 1.99 Term Days to 1st Payment

Advanced

APR 2 - Ex: 2.00 Term 2 Vehicle Sale Amount Cash Down

APR 3 - Ex: 1.99 Term 3 Trade In Payoff

Rebate Amount

Hide Base Payment(s) From Printable Package Sheet

Entering the payment information here will display the finance options on the packages menu.

Checking this box will display additional finance information to fill out if the customer is using multiple payment providers.

Click here to hide base payment

Packages (Quoting Continued):

The Products chosen in the quote screen will be described here.

This is the initial price of the products.

Product Name	Price	Adjusted Total Price
USA Tire & Wheel - Single Axle - New	609.00	609.00
USA GAP - Up to \$75,000	775.00	775.00
MicrobeRepel 31' & Above Towable	1093.00	1093.00
Trailer Platinum I	1414.00	1414.00

Here you have the ability to adjust the Retail Amount for the customer. The amount entered will need to be the total price.

Select Printable Package Background Color

Green No Background

Continue

This option allows you to display a Green Background for the menu or No Background.

Click the **Continue** button to display the menu.

Value Added Protection			
Complete Protection	Partial Protection	Essential Protection	Test 4th
Appearance Protection This 51829218 60 Months MicrobeRepel 27' 30" Towable \$1,000.00 Guaranteed Asset Protection This 51829218 60 Months USA GAP - Up to \$75,000 \$775.00 Tire & Wheel This 51829218 60 Months USA Tire & Wheel - Single Axle - New \$609.00 USA Travel Care This 51829218 This Package includes all components 60 Months Trailer Platinum I \$1,414.00 I choose this option.	Appearance Protection This 51829218 60 Months MicrobeRepel 27' 30" Towable \$1,000.00 Tire & Wheel This 51829218 60 Months USA Tire & Wheel - Single Axle - New \$609.00 USA Travel Care This 51829218 60 Months Trailer Platinum I \$1,414.00 I choose this option.	Appearance Protection This 51829218 60 Months MicrobeRepel 27' 30" Towable \$1,000.00 USA Travel Care This 51829218 60 Months Trailer Platinum I \$1,414.00 I choose this option.	Vehicle Service Contract This 51829218 60 Months Trailer Platinum I \$1,414.00 I choose this option.
Total Cost: \$3,866.00	Total Cost: \$3,091.00	Total Cost: \$2,482.00	Total Cost: \$1,414.00

All payments are estimates. The purchase or enrollment into any of these products is not required to obtain financing. All payments require lender approval. I understand the benefits of the protection options offered to me and I choose not to participate (Optional).

Remittance:

To submit and view contracts that still need to be remitted click on the **Create** button.

If you are setup with multiple providers you can select them here.

After clicking the Save button, the Contract Count and Total Remit will display here.

Select the check boxes here for all the contracts you wish to Remit.

Once you have selected all the contracts you wish to Remit, Click **Save** then **Submit** to pull up the Remittance form. A Popup should display asking if you are sure



A Remittal form will populate with the contracts you have selected. This will need to be printed out and sent in along with the check. Our address is displayed in the upper middle of the form.

Print the form using this icon on the bottom right hand corner of the Remit Sheet.